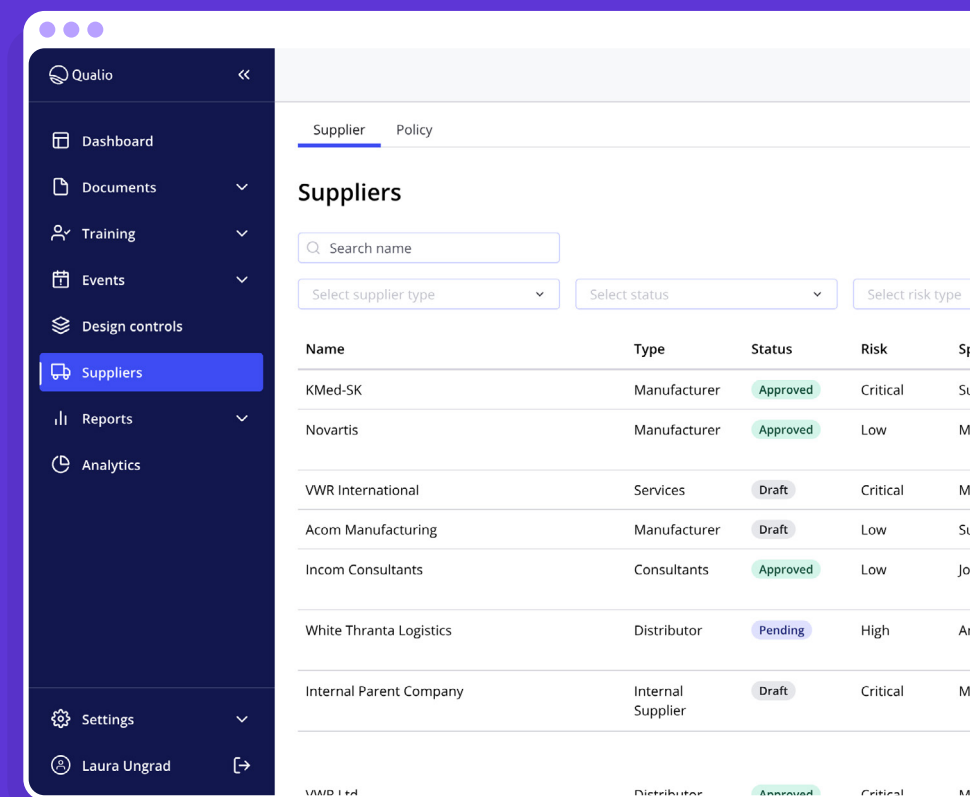


Qualio Suppliers

For a healthy, controlled
supply chain





Qualio's eQMS software empowers growing life science organizations to do their vital work with a stronger, faster, more quality-centric approach. Our software is built and continuously improved with three key objectives at the core:



To be the easiest, most intuitive eQMS on the market



To seamlessly connect your internal and external stakeholders to your quality work



To empower your growth with flexible, collaborative quality content management

Over 650 life science businesses across the globe now use Qualio to optimize and automate their quality management systems.

[Request a demo](#)

Supplier management software for modern supply chain challenges



The policy configuration functionality in Qualio Suppliers supports a more risk-based approach for us. Before, we required an audit, an agreement, a questionnaire for every single supplier regardless of what they did. Suppliers keeps us focused.



STEVE FORDHAM

VP of Quality Assurance
Capstone Development



Since we implemented Qualio just a couple of months ago, we already have an approved supplier program with 30 suppliers in varying states of approval. Everything went so well, we went ahead to our first GMP production in November. Qualio's done well by us and done awesome work. Just 3 months from where we were to here is something I could not have imagined.



Watch interview snippet

BENNETT KLUSAS

Quality Assurance Specialist
Vector BioMed



Supplier management software for modern supply chain challenges



The cost of our Qualio licenses is insignificant compared to what we've saved by improving our processes.

PETER BRUESEHOFF

Director of QA
Watchmaker Genomics



Watch interview snippet

Our customers report...

>90% reduction in quality admin time

35% faster supplier management processes

140% faster speed to market

\$10-30k consultancy costs mitigated by pre-built quality document template library

5x faster external audits



More collaborative quality cultures built on controlled information



Simplified compliance with ISO 9001, ISO 13485, FDA 21 CFR 820, and more

5 software features to optimize your suppliers processes

This datasheet is designed to give you and your colleagues an introduction into how the Suppliers area of Qualio helps your business get robust, best-in-class supplier management in place.

We've picked out the 5 top things we think you should see.

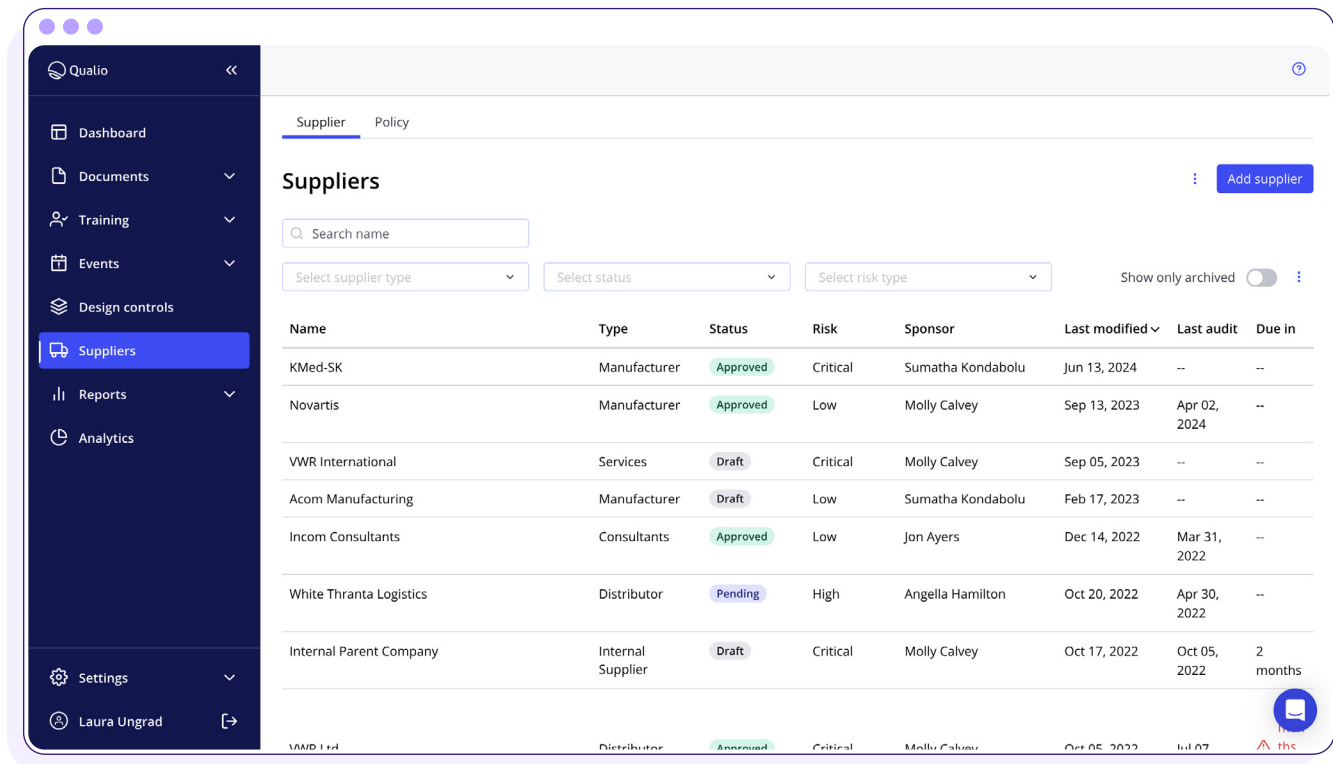
Want to see more, including a walkthrough of Qualio in action? Visit the last page to book a demonstration at a time that suits you.

1 Centralized information for supply chain control at your fingertips

Too many businesses rely on clunky, uncontrolled spreadsheets to list their suppliers.

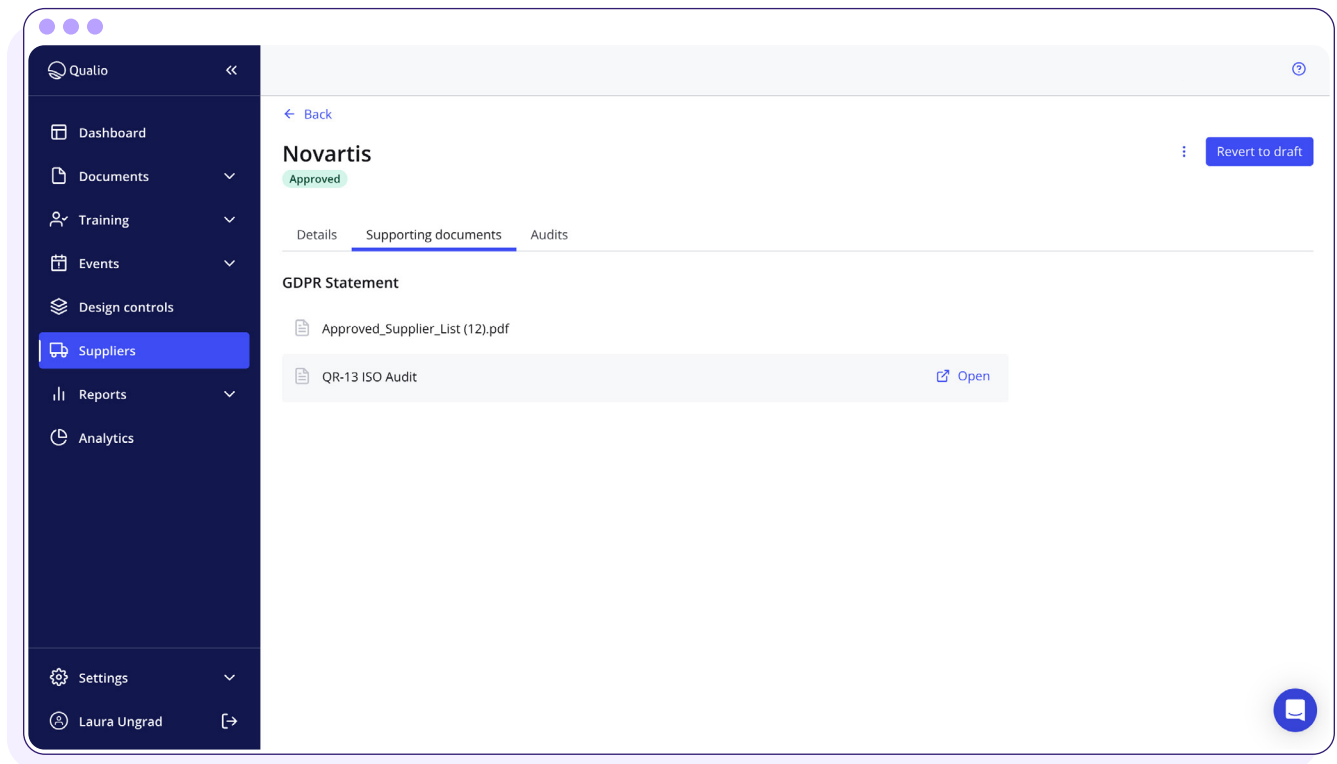
Qualio Suppliers provides a clean, intuitive and easy-to-use interface list of your entire supplier base.

Categorize suppliers as draft, pending, rejected or approved. Filter by type, risk level and status, add new suppliers on the fly, and export supplier information such as an Approved Supplier List (ASL).



1 Centralized information for supply chain control at your fingertips

Best of all, Suppliers integrates with Qualio Documents. Existing supplier records already in your document management system? Simply enter the template prefix and automatically import any connected supplier straight into your database.



2 Policy enforcement for risk-based oversight

Your business needs a consistent framework for categorizing, managing and controlling your supplier relationships.

Qualio Suppliers empowers your business with that framework by allowing you to build a bespoke supplier policy using our matrix functionality.

Configure your overarching policy then use it to govern and structure all your supplier management activity, including:

- › Types of suppliers
- › Supplier documentation
- › Audit types and cadence
- › Risk categories

The screenshot displays the Qualio web application interface. On the left is a dark blue sidebar with a navigation menu containing: Dashboard, Documents, Training, Events, Design controls, Suppliers (highlighted in blue), Reports, and Analytics. At the bottom of the sidebar are links for Settings and a user profile for Laura Ungrad. The main content area is titled 'Policy Configuration' and features a 'Supplier types' section. This section includes a list of categories on the left: Supplier types, Risk levels, Document types, and Audit types. The 'Supplier types' category is selected, showing a list of three types: Manufacturer, Services, and Distributor. Each type has a text input field for its name and a larger text area for its description. The 'Manufacturer' type is described as 'Is a person or company that produces finished goods from raw materials by using various tools, equipment, and processes, and then sells the goods to consumers.' The 'Services' type is described as 'Describes work that supports a business but does not produce a tangible commodity.' The 'Distributor' type is described as 'A distributor is a person, entity or selling agent who works independently to sell the products of a manufacturer, and is bound by a financial contract.' A fourth type, 'Consultants', is partially visible at the bottom. A chat icon is located in the bottom right corner of the interface.

2 Policy enforcement for risk-based oversight

Each component is completely configurable to match your supplier management preferences.

For instance, you may wish to add 'consultant' and 'software provider' as supplier types, add an SLA and quality agreement as document formats to be captured, assess supplier risk criticality as 'low', 'medium' and 'high', and assign annual and biannual audits for different ISO standards. The choice is yours.

The screenshot displays the Qualio 'Policy Configuration' interface. On the left is a dark sidebar with a menu containing: Dashboard, Documents, Training, Events, Design controls, Suppliers (highlighted), Reports, and Analytics. At the bottom of the sidebar are 'Settings' and a user profile for 'Laura Ungrad'. The main content area is titled 'Policy Configuration' and includes a sub-section 'Risk levels'. Under 'Risk levels', there are three visible configuration cards for 'Critical', 'High', and 'Medium' risk levels. Each card has a title field and a description text area. The 'Critical' card's description is 'Highest-risk suppliers with critical impact on the quality or availability of the product.' The 'High' card's description is 'Heavy-risk suppliers with direct impact on the product, but for which alternatives are available.' The 'Medium' card's description is 'Moderate-risk suppliers have more of an indirect impact on the product.' A 'Low' risk level card is partially visible at the bottom. Each card has a trash icon in the top right corner. A chat bubble icon is located in the bottom right corner of the interface.

3 System guardrails for automatic supply chain compliance

Qualio Suppliers provides a consistent, repeatable framework for adding suppliers into your eQMS.

As you add a supplier, include key information like contact details, supplier type and internal sponsor. Then, based on your supplier policy, mandate associated documentation depending on the risk profile and type of each supplier in your database. A high-risk manufacturer, for instance, may require a quality agreement and SOW agreement to be attached before the supplier can be fully approved for operation. A software partner, like Qualio, may require the addition of release notes, and so on.

The screenshot displays the Qualio Suppliers web application. On the left is a dark sidebar with navigation links: Dashboard, Documents, Training, Events, Design controls, Suppliers (highlighted), Reports, and Analytics. At the bottom of the sidebar are Settings and a user profile for Laura Ungrad. The main content area shows the 'Incom Consultants' supplier profile, which is marked as 'Approved'. It includes tabs for Details, Supporting documents, and Audits. The 'Risk level' is 'Low', with a note that low risk suppliers have no significant impact on the final product. The 'General info' section contains fields for Supplier name (Incom Consultants), Sponsor (Jon Ayers), Supplier type (Consultants), Approver (Aoife Kilcawley, with an 'Approved' status), Website (www.incomcs.com), Created on (2022-03-02 01:08 (GMT)), Intended use (Incom provides general business consultancy services in the life sciences space), Last modified (2022-12-14 17:38 (GMT)), and Supplier contact information (Name: Rae Smith, Notes: --). A 'Revert to draft' button is located in the top right corner of the main content area.

3 System guardrails for automatic supply chain compliance

As your supplier base grows, it requires careful oversight and control. Qualio Suppliers provides automated approval workflows to ensure diligence and consistency as fresh suppliers are onboarded.

Simply choose one or multiple supplier approvers, and an approval task will be generated and distributed to each recipient. Suppliers cannot be confirmed until all approvers have completed their action.

The screenshot displays the Qualio Suppliers interface. On the left is a dark sidebar with a menu containing: Qualio, Dashboard, Documents, Training, Events, Design controls, Suppliers (highlighted), Reports, and Analytics. At the bottom of the sidebar are Settings and a user profile for Laura Ungrad. The main content area on the right is titled 'Heavy-risk suppliers with direct impact on the product, but for which alternatives are available.' It includes sections for 'Supporting documents', 'Additional documents' (stating there are none), and 'Required audits' (explaining that no mandatory audits are required for this risk level). A yellow warning box states: 'If a review of audits is needed before approval, you can save this supplier and add the audit and all its documents in the "Audits" section of this supplier.' Below this is the 'Approval' section, which instructs to 'Select people who can approve this supplier. At least one quality user should be selected. Approval will be granted when all of them accept.' A list of 'Approvers' is shown with four email addresses: Grant Hibbert, Alex Pavlović, Laura Ungrad, and Jessica Moncaleano. At the bottom right are buttons for 'Cancel', 'Previous', and 'Send for approval'.

4 Supplier categorization for a risk-based approach

FDA 21 CFR Part 820: Purchasing Controls (Section 820.50) mandates that you develop and maintain procedures to ensure all supplied products and services meet your requirements, while ICH Q10 gives pharmaceutical businesses the responsibility of 'assessing the suitability and competence of the contract acceptor to carry out the work required'. Robust, repeatable and appropriate risk management is therefore a crucial component of your supplier management activities.

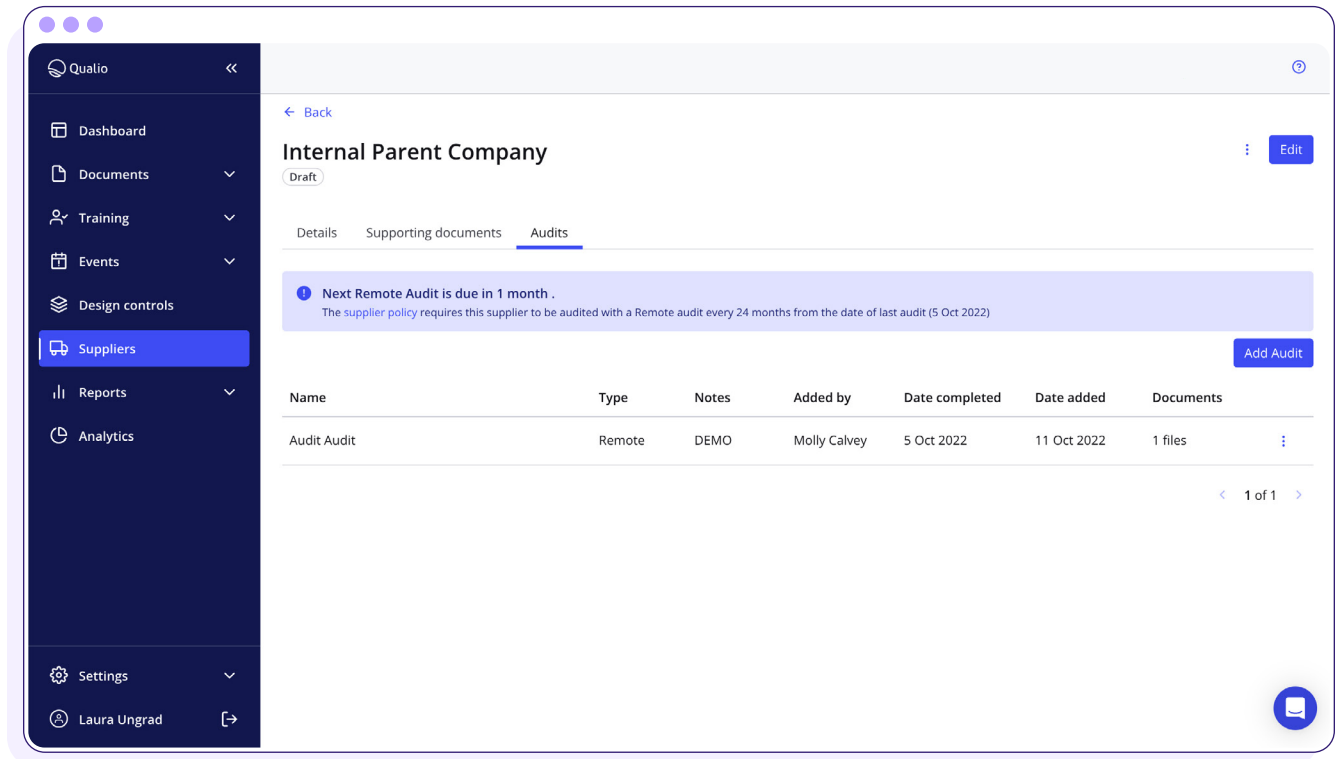
Use Qualio Suppliers to assess suppliers by their risk profile and assign them a designated risk category. This risk category, as we've seen, then enforces the required documentation, as well as the required audit cadence for that particular supplier.

SUPPLIER TYPE	RISK LEVEL			
	Critical ⓘ	High ⓘ	Medium ⓘ	Low ⓘ
Manufacturer ⓘ	Quality Agreement Supplier Quality Survey Standard Certification Supplier Evaluation Form	Quality Agreement Standard Certification Supplier Evaluation Form	Quality Agreement Supplier Evaluation Form	GDPR Statement
Services ⓘ	Quality Agreement Supplier Quality Survey Standard Certification Supplier Evaluation Form SOW Agreement	Quality Agreement Standard Certification Supplier Evaluation Form SOW Agreement	Quality Agreement Standard Certification Supplier Evaluation Form SOW Agreement	No documents required
Distributor ⓘ	Quality Agreement Standard Certification Supplier Evaluation Form	Quality Agreement Standard Certification Supplier Evaluation Form	Quality Agreement Supplier Evaluation Form	No documents required
Consultants ⓘ	Quality Agreement Standard Certification Supplier Qualification Form SOW Agreement	Quality Agreement Standard Certification Supplier Qualification Form SOW Agreement	Quality Agreement Supplier Qualification Form SOW Agreement	No documents required

4 Supplier categorization for a risk-based approach

Automated prompts and reminders ensure supplier audits are never missed. Depending on your bespoke supplier policy, you might, for instance, receive an annual reminder for a medium-risk supplier and a biannual reminder for a high-risk one.

Manage audits from directly within Qualio Suppliers, categorize the audit type, attach associated documentation like an audit report, then drill into audit trails of all activity related to each supplier.

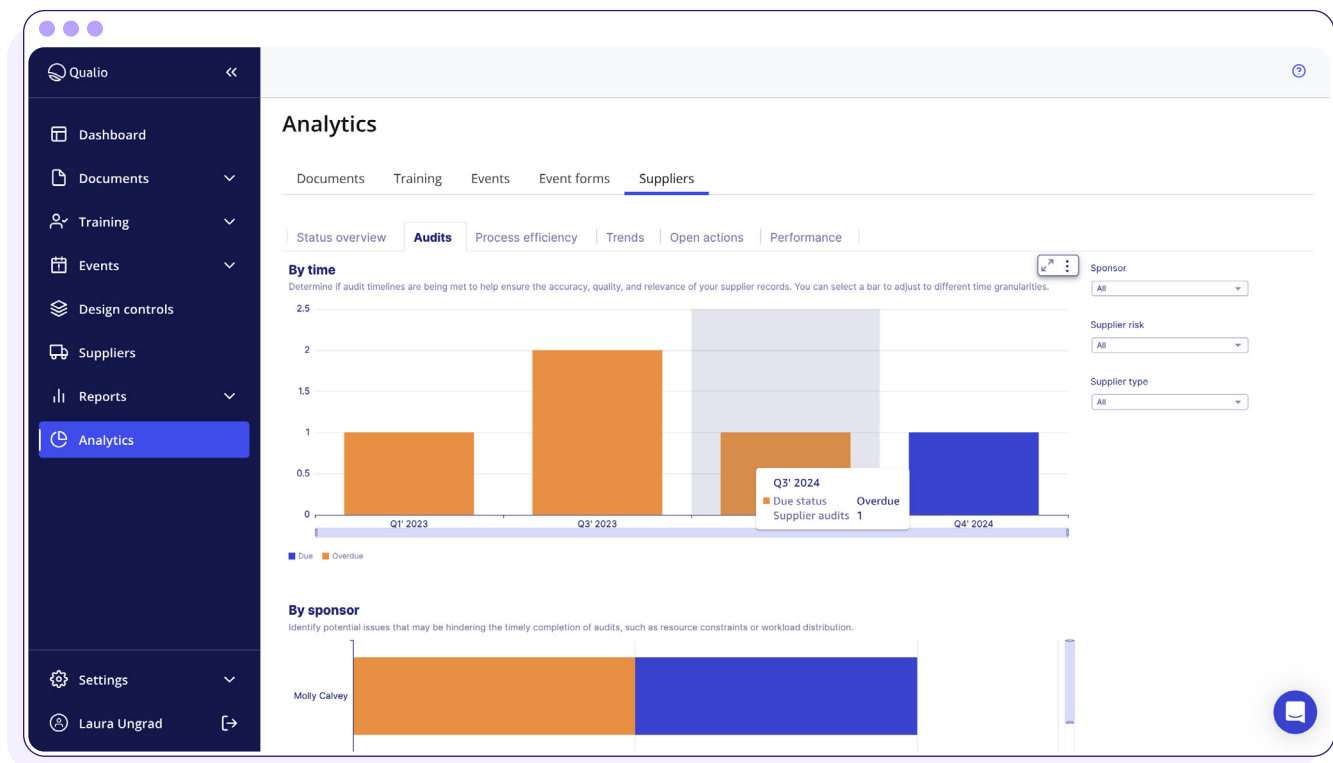


5 Deep analytics for real-time supply chain insights

Your supply relationships should never be static or siloed, but a constantly evolving facet of your quality management system to keep tabs on.

Track all your key supplier management activity in the rich visual dashboards of Qualio Analytics, such as:

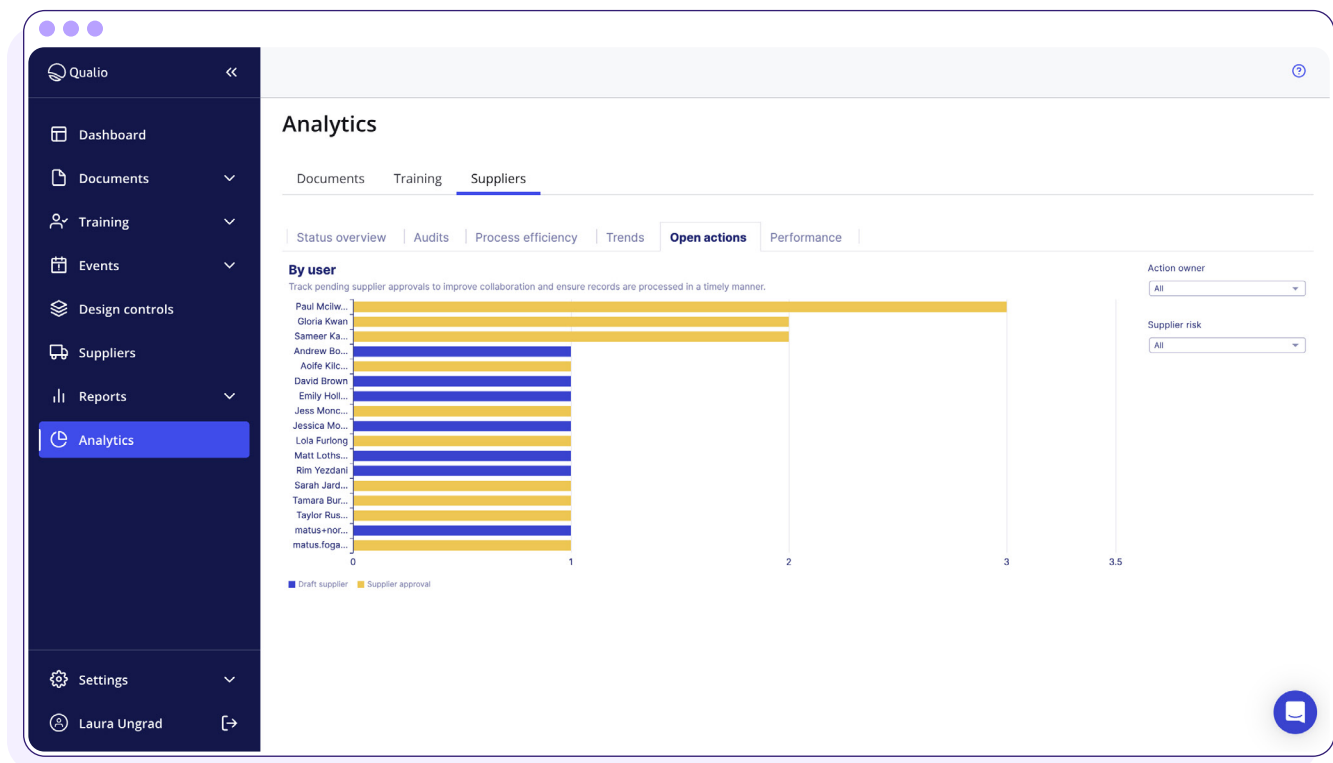
- › Approval statuses
- › Supplier audit statuses
- › Throughput and cycle time for supplier processes
- › Trends
- › Open supplier actions
- › Quality events by supplier



5 Deep analytics for real-time supply chain insights

Spot supplier management bottlenecks and overdue activities, as well as troublesome suppliers and improvement opportunities – then take smart, data-driven action accordingly.

Plus, use the Qualio Resource Library to build a central database of core data objects like products and suppliers, referenceable across your Qualio platform from Documents to Events.



The ROI of Qualio

Manual, paper-based supplier systems bring a slew of hidden costs to your business, which a Qualio investment completely eliminates.



[Get your ROI figure >](#)

 Watch interview snippet

5 FTEs

to provide the same level of quality control as Qualio

15%

of medical device Form 483s caused by poor purchasing controls and non-compliance with 21 CFR 820.50

\$25,000

spent every year by small, paper-based businesses on production, usage and storage costs of hard documents

\$2,000

per year to maintain a single filing cabinet of supplier records

\$8m

Average cost of a product recall

\$400k

Average cost of an FDA warning letter

600

average number of suppliers for a life science company

1 in 10

life science suppliers is virtual

12 reasons to manage your suppliers with Qualio



Hear from our customers!

[Explore our successful customer stories ›](#)

1

Construct and enforce a supplier policy matrix in line with your risk appetite and internal language

2

Slice admin time and duplicated effort with a centralized end-to-end supplier management framework

3

Embed unshakeable compliance into your supply chain with policy-driven supplier assessments

4

Cloud-based access from anywhere

5

Track your supply chain in real time with detailed analytics

6

Never miss a supplier approval or audit task with system prompts & reminders

7

Enjoy a single source of truth of all supplier activity, from a list of suppliers to detailed audit histories

8

Upload key documents or link them directly from Qualio Documents to supplier records

9

Drive an integrated audit program to keep your supplier base compliant, healthy & fit for your purposes

10

Enforce quality and compliance by mandating documentation and audit timelines

11

Get to market faster with a more integrated and less burdensome approach to suppliers

12

Drill into audit trails to demonstrate complete control and visibility to your regulators



Grab total control of your supply chain

We'll answer your questions, give you a live tour of Qualio and help you determine if we're a good fit for your organization.

[Schedule a demo with us](#)

